



Is Your
Welding
in a

BAD POSITIONING?



Are YOU at RISK?



Do you weld or assemble large or heavy parts?

Are you using a hi-lo or overhead lift to manipulate parts for welding or assembly?

Do you have to weld out-of-position frequently?



Does this sound all too familiar?

**Have you considered
Material Handling Positioners?**



Versatility that meets any positioning requirement

Want to Position for Profit?

- Typically 85% of the cost to weld is in labor and overhead
- Only 15% of the cost to weld is in the consumables
- Increasing manufacturing and assembly efficiency will result in a significant

COST SAVINGS

Using the proper positioner will offer a number of advantages:

- **Improved weld quality**

Utilizing a positioner can avoid inverted or vertical welding positions improving both weld quality and deposition rate

- **Simplified tool access**

Speed up Welding, Cleaning, Grinding, Deburring, Drilling, Bolting, Blasting

- **Consistent repeatable assembly procedures**

Assemblies can be consistently positioned for manual weld, programmed welding procedures or robotic operations

Reliable positioning will allow improved production time

Repeatable assembly processes support reliable production and manpower schedules

- **Higher productivity and reduced consumables**

- **Reduced time to position or reposition assemblies**

- **Proper use of other capital assets**

Cranes, fork trucks or other lifting equipment is not tied up supporting weldments and can be used in other material handling functions

- **Proper ergonomics with reduced operator fatigue and injury risk**

Welding or assembly procedures can be positioned for easy access by the worker
Reducing employee fatigue improves production, employee morale and reduces injuries
Securely positioned assemblies reduce assembly and repositioning hazards

- **Higher throughput and profits**

Fixed base or adjustable base positioners have boosted plant throughput 35% or more
Increased plant throughput will offer significant **PROFIT** advantages



**Let us show you how
to increase production and safety.**

Test your ROI Opportunities:

Example

Labor & OH Rate Daily Production Hours Daily Labor & OH Cost
 \$ 55 X 8 = \$ 440

Fill In Your Values Below

Your Labor & OH Rate Your Daily Production Hours Your Daily Labor & OH Cost
 \$ _____ X _____ = \$ _____ (A)

Estimate the labor & OH savings %, that you are comfortable with in your facility using a positioner:
(Example - 10%, 15%, 25% or any % of your choice)

Estimated Savings in % Your Daily Labor & OH from Above (A) Daily Savings
 _____% X _____ = \$ _____ (B)

Estimate the annualized savings: (using 250 work days annually)

Daily Savings from (B) Above 250 Work Days Annual Savings
 \$ _____ X 250 = \$ _____

From the annualized savings you can figure your ROI and PAYBACK

Put Us to the Test Today!

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